













Course Duration 75 Days

Total Sessions Hours 480 Hrs

Administrator

Cloud Computing Concepts

- → Introduction
- Evolution of Cloud Computing
- Comparison with Other computing techniques
- Characteristics of Cloud Computing
- Advantages and Disadvantages

Classification of Cloud Computing Services

- ⇒ PAAS (Platform As A Service)
- ⇒ SAAS (Software As A Service)
- ⇒ IAAS (Infrastructure As A Service)

CRM Concepts

- ⇒ CRM Vocabulary
- ⇒ CRM Processes
- → Marketing Process
- ⇒ Sales Process
- ⇒ Support Process
- ⇒ Lead Conversion Process

Creating Salesforce Developer Account

- ⇒ Salesforce Products Overview
- ⇒ Salesforce Editions
- Creating Salesforce Developer Account
- ⇒ Salesforce overview

Salesforce.com Products Overview

- ⇒ Overview of products
- ⇒ Sales: Sales Cloud
- ⇒ Service : Service Cloud
- ⇒ Editions and

Salesforce Object Management

- Standard Objects and Custom Objects
- Creating / Editing / Deletion ofrecords
- ⇒ Creating Custom Fields, Custom Objects
- ⇒ Field Dependency, Field History Tracking
- ⇒ Lead Conversion Process
- ⇒ Web to Lead
- Creating Applications & Configuration

Data Validation & Formula Fields

- ⇒ Learn about Salesforce CRM Data Validation
- ⇒ Salesforce Functions for Validation Rules & Formula Fields
- ⇒ Learn about the Custom fields & Unique properties

Customizing Page Layouts

- Creating and Customizing Page Layouts (Fields, Buttons, Related Lists)
- ⇒ Page Layout Assignments
- Creating Salesforce Business Records (Record Types)
- ➡ Introduction to Business Processes (Lead Process, Sales Process, Support Process, Solution Process)
- ⇒ Customizing Record Types

Object Relationships

- ⇒ Datatypes Read Only, Relationship and Generic
- ⇒ Lookup & Master details
- One to Many & Many to Many relationship

Business Process Automation Tools

- ⇒ Workflow
- ⇒ Email Templates
- → Approval Processes
- Process Builder
- ⇒ Visual workflow /





Security & Data Visibility

- ⇒ Introduction to Salesforce Security Model
- ⇒ Role Hierarchy & OWD
- ⇒ Sharing Settings & Sharing Rules
- ⇒ Profiles & Permission Sets & Users
- ⇒ Public Groups and Queues & Assignment Rules
- ⇒ Field Level Security & Object Level Security

Data Management

- ⇒ Introduction to Data Loader
- ⇒ Import & Export Operations in Data Loader
- ⇒ Performing DML Operations on Records (Insert, Update, Delete,Upsert)
- Introduction to Import wizard and Import & Export operations
- ➡ Import wizard Vs Data Loader

Sales Cloud Implementation

- ⇒ Campaign, Leads
- ⇒ Account, Contact & Opportunity
- ⇒ Web to lead
- ⇒ Email to case
- ⇒ Lead Assignment rules

Service Cloud Implementation

⇒ Introduction to Service Cloud and Objects

Analytics in Salesforce

- ⇒ Creating Reports in Salesforce
- ⇒ Report Types (Standard & Custom)
- ⇒ Types of Reports (Tabular, Matrix, Summarize, Joined)
- Creating Custom Report Types & Implementation
- ⇒ Scheduling the Reports
- ⇒ Introduction to Dashboards
- Dashboard Components & Charts
- ⇒ Dynamic Dashboards







Development

Introduction to Cloud Computing

- ⇒ Classification of Cloud Services
- ⇒ SAAS (Software As A Service)
- ⇒ PAAS (Platform As A Service)
- ⇒ IAAS (Infrastructure As A Service)
- Overview of Cloud Computing Vendors
- ⇒ Introduction to Salesforce.com and its Services
- ⇒ Salesforce.com Platform (Force.com) and Benefits
- Multitenant Architecture and Benefits
- Overview of Apex and Visual Force
- Overview of Tools (Developer Console, Eclipse IDE
- ⇒ Apex Language Yes

Building Blocks of Apex

- Data Types (Primitive Types and Object Types)
- Conditional Statements and Iterative Statements
- Object Oriented Programming concepts
- OOPs Overview
- ⇒ Access Specifiers
- Classes and Objects
- Constructors and Types
- ⇒ Inheritance and its usage
- ⇒ Abstract classes & Interfaces
- Overloading and Overriding
- Overview of Properties (Set, Get)
- Overview of sObject Types
- ⇒ Collection Classes:---Yes

SOSL and SOQL

- Overview of Sales force Query Language (SOQL)
- ⇒ Select Statement overview
- ⇒ Retrieving Data from Objects
- ⇒ Query Conditions (Where, Group By, Having, Order By,Limit, Offset)
- SOQL Governor Limits

DML Statements

- Overviews of DML Statements (insert, update, delete and upsert)
- DML Operations with Conditions
- ⇒ Bulkify DML operations

Overview of Database Class and Methods

Triggers

- Overview of Triggers and Benefits
- → Trigger Events and Trigger Context Variables
- Bulkify Trigger Operations
- ⇒ Trigger Execution Order
- ⇒ Trigger Best Practices
- Overview of Trigger Handler Factory

Batch Processing

- Overview of Batch Apex and Limits in DML Statements
- ⇒ Introduction to Database.Batchable andimplementation
- ⇒ State full Batch Processing with Database.Stateful
- ⇒ Callouts in Batch Apex
- ⇒ Governor Limits & Best Practices

Scheduling

- Overview of Apex Scheduler
- ⇒ Introduction to System.Schedule Interface and Methods
- ⇒ Implementing the Schedulable interface
- Schedule the Jobs using Sales force UI
- ⇒ Tracking Schedule Job Status using Queries
- Overview of Cron Triggers and Usage

Overview of Collections and its Benefits

- ⇒ List Collection
- ⇒ Set Collection
- ⇒ Map Collection

Deployment

- Overview of Deployment and Organization Landscape
- Preparing Migration Checklist
- Deployment Tools in Sales force (workbench tool)





LWC - Lightning Web Components

- 1. Introduction to LWC
- 2. Custom Elements
- 3. HTML Templates
- 4. Creating Basic LWC (HTML, CSS & JS)

5. LWC: Button, Button Group, Button Icon, Button Menu and Button Stateful.

6. LWC Card: Card, Layout, Layout Items (CSS).

7. LWC Tabs: Tab, Tab Set, Tab Area.

8. LWC Formatted : Date, Number, Phone, Text, Time, Address, Email, URL.

9. LWC Actions: OnClick, OnChange, OnFocus Etc.,

10. LWC with Apex Classes and Methods

11. LWC Events

Introduction to LWC Styles

- ⇒ Defining LWC Custom Styles
- ⇒ Defining LDS (Lightning Design System) Styles
- Creating Custom CSS Component
- ⇒ Calling Custom CSS Component in LWC

Introduction to LWC Data System

- ⇒ LWCDS load, edit, create
- ⇒ LWC Data Tables
- ⇒ LWC Data with Wire
- ⇒ LWC Data Error Handling
- LWC Data (General)
- ⇒ LWC Data Sobject
- ⇒ LWC Data without Params
- ⇒ LWC Data with Params
- ⇒ LWC DS with Server-Side Controllers





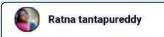




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- ⇒ Salesforce is the No.1 CRM Tool
- ⇒ Any Graduate
- Realtime Project Oriented Training
- ⇒ By Realtime Experts
- ⇒ Offline / Online
- ⇒ 1:30 Hours Technical Class Per Dav
- ⇒ 35+ Hours Training Per Week
- Daily 1 Hour Soft skills Class
- Course Completion Certificate
- ⇒ 100% Job Assistance
- ⇒ Guidance in Salesforce **Global Certifications**
- Get Multiple Number of Mock Interviews
- Get Multiple Number of Assessments
- ⇒ Live Class Recordings
- ⇒ Trailhead Training
- Resume Preparation



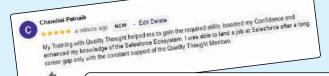


★★★★★ just now NEW

This institute is one stop destination for the students who are looking for software courses. I took salesforce from this institute and I am sure every Non IT background students can also gain good knowledge in coding and IT related domains...



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I have enrolled in Salesforce I learned alot in this Institute. They way they teach is very good i gained much knowledge the staff is really amazing they help us with lots of patience they clarify every single doubt. Best Institute

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